



# BRODSKY TEAM

[BrodskyTeam.com](http://BrodskyTeam.com)

## Buyer Questions

**Questions:** I want to buy a home-how do I start?

**Answer:** First, connect with a local Real Estate Agent. I would be delighted to be your Real Estate resource and will:

- Answer your questions
- Connect you with trusted lender who will help you with budget
- Help narrow down your search

As your Agent, I will guide you through the process from start to finish. Even if you are just starting to think about buying a home, let's have an initial call to get you started on the most successful path to homeownership. There are many questions you might have and I am here to answer all of them.

**Question:** Do I need preapproval before I start looking?

**Answer:** No, but having preapproval makes you appear to be a more serious buyer when you put in offers on homes you want to buy.

You will also know exactly what you can afford within your budget. As a seasoned Agent, I work with trusted lenders who will provide you with the best service and offer different loan programs tailored towards your personal situation. Call and I will help you from start to finish.

**Question:** Can I make offers on multiple homes at the same time?

**Answer:** Great question. You can only make as many offers as houses you plan to buy. I would be happy to give you more details on how to strategies if you like multiple homes.

There are ways to make sure you get the house you want. We will work together to work out a plan. Call for more information on how to get started.



Vera Brodsky 206.412.7792 | Michelle Santos 206.473.0787 | Nick Wright 425.588.6031 | Zahra Bazgir 206.710.8970

150 Bellevue Way SE, Bellevue WA 98004 | [info@brodskyteam.com](mailto:info@brodskyteam.com)



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**Question:** Is buying a home a good investment?

**Answer:** Yes! Over the years, Real Estate has shown to be one of the best long-term investments. I believe in Real Estate as an investment, and I am the owner of multiple properties and I continue to invest into real estate. As a buyer, you want to work with an agent who puts their money where you put yours. I do exactly that, I am a true believer in Real Estate investment.

**Question:** Can I buy a home before selling my current home?

**Answer:** Yes! There are options available, let's connect to talk about your current situation. There are many different scenarios we can work with to assure you are financially stable and not compromised with too many mortgages. If you are thinking of buying a home, let's connect and give you the competitive advantage!

**Question:** Can I buy a home with bad credit?

**Answer:** You should contact your lender to check your credit score and see what options are available for you first. If you do not have a lender yet, I would be happy to refer you to a couple of lenders. I have worked with many buyers who started with bad or not so good credit, and successfully helped them with their homeownership goals. In fact, my buyers were able to secure loans by working with trusted lenders and credit repair companies. I am happy to guide you through the process and refer to proper companies for credit repair if needed. Please call when you are thinking of buying.



COLDWELL  
BANKER  
BAIN

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**Question:** We are planning to get married, can we buy a home before tying the knot?

**Answer:** Yes! You don't have to be married to buy a home together. Many people buy homes together without tying the knot! I have experience with different situations and will coordinate your preapproval with a trusted lender to make sure all the paperwork is done properly. Please call to discuss your particular situation and we will construct a plan that fits your situation.

**Question:** Is cash better than getting a loan when negotiating an offer on a home?

**Answer:** Although cash is great, it does not guarantee that your offer will be picked from non-cash offers! There are different contingencies that come with the offer and seller will look at the whole picture! As your Real Estate Agent, I will guide you through the process to make sure your offer is as solid as it can be.

**Question:** Do I need a down payment to buy a home?

**Answer:** There are programs available that provide down payment assistance for first time buyers and Veterans. As your Real Estate Agent, I will connect you with lender who can answer all these questions. I have worked with buyers of all price points and down payments. Call to discuss your situation.



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